

**1 The environmental costs and benefits of high-yield farming**

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71 **How we manage farming and food systems to meet rising demand is pivotal to the future of**  
72 **biodiversity. Extensive field data suggest impacts on wild populations would be greatly reduced**  
73 **through boosting yields on existing farmland so as to spare remaining natural habitats. High-yield**  
74 **farming raises other concerns because expressed per unit area it can generate high levels of**  
75 **externalities such as greenhouse gas (GHG) emissions and nutrient losses. However, such metrics**  
76 **underestimate the overall impacts of lower-yield systems, so here we develop a framework that**  
77 **instead compares externality and land costs per unit production. Applying this to diverse datasets**  
78 **describing the externalities of four major farm sectors reveals that, rather than involving trade-**  
79 **offs, the externality and land costs of alternative production systems can co-vary positively: per**

80 **unit production, land-efficient systems often produce lower externalities. For GHG emissions these**  
81 **associations become more strongly positive once forgone sequestration is included. Our**  
82 **conclusions are limited: remarkably few studies report externalities alongside yields; many**  
83 **important externalities and farming systems are not adequately measured; and realising the**  
84 **environmental benefits of high-yield systems typically requires additional measures to limit**  
85 **farmland expansion. However, applying our framework identifies several high yield/low**  
86 **externality systems, and more generally suggests that trade-offs among key cost metrics are not as**  
87 **ubiquitous as sometimes perceived.**

88 Agriculture already covers around 40% of Earth's ice- and desert-free land and is responsible for  
89 around two-thirds of freshwater withdrawals<sup>1</sup>. Its immense scale means it is already the largest  
90 source of threat to other species<sup>2</sup>, so how we cope with very marked increases in demand for farm  
91 products<sup>3,4</sup> will have profound consequences for the future of global biodiversity<sup>2,5</sup>. On the demand  
92 side, cutting food waste and excessive consumption of animal products are essential<sup>1,5-8</sup>. In terms of  
93 supply, farming at high yields (production per unit area) has considerable potential to restrict  
94 humanity's impacts on biodiversity. Detailed field data from five continents and almost 1800 species  
95 from birds to daisies<sup>9-14</sup> reveals so many depend on native vegetation that for most the impacts of  
96 agriculture on their populations would be best limited by farming at high yields (production per unit  
97 area) alongside sparing large tracts of intact habitat. Provided it can be coupled with setting aside (or  
98 restoring) natural habitats<sup>15</sup>, lowering the land cost of agriculture thus appears central to addressing  
99 the extinction crisis<sup>2</sup>.

100 However, a key counterargument against this land-sparing approach is that there are many other  
101 environmental costs of agriculture besides the biodiversity displaced by the land it requires, such as  
102 greenhouse gas (GHG) and ammonia emissions, soil erosion, eutrophication, dispersal of harmful  
103 pesticides, and freshwater depletion<sup>5,7,16-18</sup>. Measured per unit area of farmland the production of

104 such externalities is sometimes greater in high- than lower-yield farming systems<sup>17,18</sup>, potentially  
105 weakening the case for land sparing. But while expressing externalities per unit area can help  
106 identify local-scale impacts<sup>19</sup>, it systematically underestimates the overall impact of lower-yield  
107 systems that occupy more land for the same level of production<sup>20</sup>. To be robust, assessments of  
108 externalities also need to include the off-site effects of management practices, such as crop  
109 production for supplementary feeding of livestock, or off-farm grazing for manure inputs to organic  
110 systems<sup>20-22</sup>.

111 In this paper we argue that comparisons of the overall impacts of contrasting agricultural systems  
112 should focus on the sum of externality generated per unit of production<sup>10</sup> (paralleling measures of  
113 emissions intensity in climate-change analyses). This approach has for the most part only been  
114 adopted for a relatively narrow set of agricultural products<sup>8,23</sup> and farming systems (eg organic vs  
115 conventional, glasshouse vs open-field<sup>20,24</sup>). Here we develop a more general framework, and apply  
116 it to a diversity of data on some major farm sectors, farming systems and environmental  
117 externalities. Existing data are limited but nevertheless enable us to explore the utility of this new  
118 approach, test for broad patterns, and make an informed commentary on their significance for  
119 understanding the trade-offs and co-benefits of high- vs lower-yield systems.

120 Our framework involves compiling and plotting against one another (as in Fig. 1) the environmental  
121 costs of producing a given quantity of a commodity, across alternative production systems. We focus  
122 on examining variation in some better-known externality costs in relation to land cost (i.e. 1/yield),  
123 because of the latter's fundamental importance as a proxy for impacts on biodiversity. However, the  
124 approach could be used to explore associations among any other costs for which data are available.  
125 Comparisons must be made across production systems that could, in principle, be substituted for  
126 one another, so they must be measured or modelled identically and in the same place or, if not,  
127 potential confounding effects of different methods, climate and soils must be removed statistically.

128 If the idea that high-yield systems impose disproportionate externalities is true, we would expect  
129 plots of externality per unit production against land cost to show negative associations (Fig. 1a, blue  
130 symbols). However observed patterns may be more complex, and could reveal promising systems  
131 associated with low land cost and low externalities, or unpromising systems with high land and  
132 externality costs (Fig. 1b, green and red symbols respectively).

133 We assembled a team of sector and externality specialists to collate data for applying this  
134 framework to five major externalities (GHG emissions, water use, nitrogen [N], phosphorus [P] and  
135 soil losses) in four major sectors (Asian paddy rice, European wheat, Latin American beef, European  
136 dairy; Methods). We used both literature searches and consultation with experts to find paired yield  
137 and externality measurements for contrasting production systems in each sector. To be included,  
138 data had to be near-complete for a given externality – for example most major elements of GHG  
139 emissions or N losses had to be included, and if systems involved inputs (such as feeds or fertilisers)  
140 generated off-site we required data on the externality and land costs of their production. To limit  
141 confounding effects we narrowed our geographic scope within each sector (Supplementary Table 1),  
142 so that differences across systems could reasonably be attributed to farm practices rather than gross  
143 bioclimatic variation. Where co-products were generated we apportioned overall costs among  
144 products using economic allocation, but also investigated alternative allocation rules.

145 Our first key finding is that useable data are surprisingly scarce. Few studies measured paired  
146 externality and yield information, many reported externalities in substantially incomplete or  
147 irreconcilably divergent ways, and we could find no suitable data at all on some widely adopted  
148 practices. Nevertheless, we were able to obtain sufficient data to consider how externalities vary  
149 with land costs for nine out of 20 possible sector-externality combinations (Supplementary Table 1).  
150 The type of data available differed across these combinations (which we view as a useful test of the  
151 flexibility of our framework). For one combination the most extensive data we could find was from a

152 long-term experiment at a single location. However because we were interested in generalities,  
153 where possible we used information from multiple studies – either field experiments or Life Cycle  
154 Assessments (LCAs) conducted across several sites – and used Generalised Linear Mixed Models  
155 (GLMMs) to correct for confounding method and site effects (Methods). Last, for two sectors we  
156 used process-based models parameterised for a fixed set of conditions representative of the region.

157 The data that we were able to obtain do not suggest that environmental costs are generally larger  
158 for farming systems with low land costs (i.e. high-yield systems; Fig. 2). If anything, positive  
159 associations – in which high-yield, land-efficient systems also have lower costs in other dimensions -  
160 appear more common. For Chinese paddy rice we found sufficient multi-site experimental data to  
161 explore how two focal externalities vary with land cost across contrasting systems (Methods). GHG  
162 costs (Fig. 2a) showed negative associations with land cost across monoculture and rotational  
163 systems (assessed separately). Our GLMMs revealed that for both system types, greater application  
164 of organic N lowered land cost but increased emissions (probably because of feedstock effects on  
165 the methanogenic community<sup>25</sup>; Supplementary Table 2); in contrast there was little or no GHG  
166 penalty from boosting yield using inorganic N (arrows, Fig. 2a). A large volume of data on rice and  
167 water use showed weakly positive covariation in costs (Fig. 2b). GLMMs indicated that increasing  
168 application of inorganic N boosted yield<sup>26</sup>, and less irrigation lowered water use while incurring only  
169 a modest yield penalty<sup>27</sup> (Supplementary Table 2). Sensitivity tests of the rice analyses had little  
170 impact on these patterns (Methods; Supplementary Fig. 1).

171 We found two useable datasets on European wheat, both from the UK (Methods). Our GLMMs of  
172 data from a three-site experiment varying the N fertilisation regime revealed a complex relationship  
173 between GHG and land costs (Fig. 2c; Supplementary Table 2), driven by divergent responses<sup>28</sup> to  
174 adding ammonium nitrate (which lowers land costs but increases embodied GHG emissions) and  
175 adding urea (which lowers land costs without increasing GHG emissions per unit production, but at



176 the cost of increased ammonia volatilisation). A single-site experiment varying inorganic N  
177 treatments showed a non-linear relationship between land cost and N losses (Fig. 2d), with  
178 increasing N application lowering both costs until an apparent threshold, beyond which land cost  
179 decreased further but at the cost of greater N leaching (see also ref. 1).

180 In livestock systems, all data we could find showed positive covariation between land costs and  
181 externalities. For Latin American beef, we located coupled yield estimates only for GHG emissions,  
182 but here two different types of data (Methods) revealed a common pattern. Using GLMMs again to  
183 control for potentially confounding study and site effects, we found that across multiple LCAs,  
184 pasture systems with greater land demands also generated greater emissions (Fig. 2e), with both  
185 land and GHG costs reduced by pasture improvements (using N fertilization or legumes). This  
186 pattern across contrasting pasture systems was confirmed by running RUMINANT<sup>29</sup> (Fig. 2f), a  
187 process-based model which also identified relatively low land and GHG costs for a series of  
188 silvopasture and feedlot-finishing systems (for which comparable LCA data were unavailable).

189 For European dairy, process-based modelling of three conventional and two organic systems,  
190 parameterised for the UK, enabled us to estimate four different externalities alongside yield  
191 (Methods). This showed that conventional systems – especially those using less grazing and more  
192 concentrates – had substantially lower land and also GHG costs (Fig. 2g), in part because  
193 concentrates reduce CH<sub>4</sub> emissions from fibre digestion<sup>30</sup>. Systems with greater use of concentrates  
194 (which have less rumen-degradable protein than grass<sup>31</sup>) also showed lower losses of N, P and soil  
195 per unit production (Fig. 2h,i,j). These broad patterns persisted when we used protein production  
196 rather than economic value to allocate costs to co-products (Methods; Supplementary Fig. 1).

197 As a final analysis we examined the additional externalities resulting from the different land  
198 requirements of contrasting systems. To generate the same quantity of agricultural product, low-  
199 yield systems require more land, allowing less to be retained or restored as natural habitat. This is in

200 turn likely to increase GHG emissions and soil loss, and alter hydrology - though we could only find  
201 enough data to explore the first of these effects. For each sector we supplemented our direct GHG  
202 figures for each system with estimates of GHG consequences of their land use following IPCC  
203 methods<sup>32</sup> to calculate the sequestration potential of a hectare not used for farming and instead  
204 allowed to revert to climax vegetation (Methods). Results (Fig. 3) showed that these GHG  
205 opportunity costs of agriculture were typically greater than the emissions from farming activities  
206 themselves and, when added to them, in every sector generated strongly positive across-system  
207 associations between overall GHG cost and land cost. These patterns were maintained in sensitivity  
208 tests where we halved recovery rates or assumed half of the area potentially freed from farming was  
209 retained under agriculture (Methods; Supplementary Fig. 2). These findings thus confirm recent  
210 suggestions<sup>33,34</sup> that high-yield farming has the potential, provided land not needed for production is  
211 largely used for carbon sequestration, to make a substantial contribution to mitigating climate  
212 change.

213 This study was conceived as an exploration of whether high-yield systems – central to the idea of  
214 sparing land for nature in the face of enormous human demand for farm products - typically impose  
215 greater negative externalities than alternative approaches. Our results support three conclusions.  
216 First, useful data are worryingly limited. We considered only four relatively well-studied sectors and  
217 a narrow set of externalities - not including important impacts such as soil health or the effects of  
218 pesticide exposure on human health<sup>20</sup>. Even then we found studies reporting yield-linked estimates  
219 of externalities scarce, with many widely adopted or promising practices within these sectors  
220 undocumented. We were not able to examine complex agricultural systems (such as mixed farming,  
221 or agroforestry) which might have relatively low externalities. Relevant data on many significant  
222 developing-world farm sectors (such as cassava or dryland cereal production in Africa) also appear  
223 very limited. Given that a multi-dimensional understanding of the environmental effects of

224 alternative production systems is integral to delivering sustainable intensification, more field  
225 measurements linking yield with a broader suite of externalities across a much wider range of  
226 practices and sectors are urgently needed.

227 Second, the available data on the sector-externality combinations we considered do not suggest that  
228 negative associations between land cost and other environmental costs of farming are typical (*cf* Fig.  
229 1a). Many low-yield systems impose high costs in other ways too and, although certain yield-  
230 improving practices have undesirable impacts (e.g. organic fertilisation of paddy rice increasing CH<sub>4</sub>  
231 emissions; see also ref. 1), other practices appear capable of reducing several costs simultaneously  
232 (see also refs 1,8,24,35,36). High (but not excessive) application of inorganic N, for example, can  
233 lower land take of Chinese rice production without incurring GHG or water-use penalties. Similarly,  
234 in Brazilian beef production adopting better pasture management, semi-intensive silvopasture and  
235 feedlot-finishing can all boost yields alongside lowering GHG emissions. It is worth noting that  
236 although most systems we examined are relatively high-yielding, other recent work suggests that  
237 positive associations (*cf* trade-offs) among environmental and land costs may if anything be more  
238 likely in lower-yielding systems<sup>1</sup>.

239 Third, pursuing promising high-yield systems is clearly not the same as encouraging business-as-  
240 usual industrial agriculture. Some high-yield practices we did not examine, such as the heavy use of  
241 pesticides in much tropical fruit cultivation<sup>37</sup>, are likely to increase externality costs per unit  
242 production. Of the high-yield practices we did investigate some, such as applying fossil-fuel-derived  
243 ammonium nitrate to UK wheat, impose disproportionately high environmental costs. Others that  
244 seem favourable in terms of our focal externalities incur other costs, such as high NH<sub>3</sub> emissions  
245 from using urea on wheat<sup>28</sup>, and management regimes that reduce costs in one geographic setting  
246 may not do so in others<sup>1</sup>. Much work characterising existing systems and designing new ones is thus  
247 needed. We suggest our framework can serve as a device for identifying existing yield-enhancing

248 systems which also lower other environmental costs – and perhaps more importantly, for  
249 benchmarking the environmental performance of promising new technologies and practices.

250 We close by stressing that for high-yield systems to generate any environmental benefits they must  
251 be coupled with efforts to reduce rebound effects. Several plausible mechanisms for limiting these  
252 by explicitly linking yield growth to improved environmental performance have been identified –  
253 including strict land-use zoning; strategic deployment of yield-enhancing loans, expertise or  
254 infrastructure; conditional access to markets; and restructured rural subsidies<sup>15</sup>. Without such  
255 linkages, systems which perform well per unit production may nevertheless cause net environmental  
256 harm through higher profits or lower prices stimulating land conversion<sup>38-40</sup>, and damage human  
257 health by encouraging overconsumption of cheap, calorie-rich but nutrient-deficient foods<sup>41,42</sup>. If  
258 promising high-yield strategies are to help solve rather than exacerbate society’s challenges, yield  
259 increases instead need to be combined with far-reaching demand-side interventions<sup>1,6,41</sup> and directly  
260 linked with effective measures to constrain agricultural expansion<sup>15</sup>.

261

262 **Methods**

263 **Focal sectors and externalities.** We focused data-gathering on 4 globally significant farm sectors  
264 (Asian paddy rice, European wheat, Latin American beef, European dairy, accounting for 90%, 33%,  
265 23% and 53% of global output of these products<sup>43</sup>) and 5 major externalities (greenhouse gas [GHG]  
266 emissions, water use, nitrogen [N], phosphorus [P] and soil losses). We chose these sector-  
267 externality combinations because preliminary work suggested they were relatively well-documented  
268 and had been quantified using a diversity of approaches (single-site experiments, multi-site  
269 experiments, Life Cycle Assessments [LCAs] and process-based models), enabling us to explore the  
270 generality of our framework. We then searched the literature and consulted experts to obtain paired  
271 yield and externality estimates of alternative production systems in each sector, narrowing our  
272 geographic scope so that differences in system performance could be reasonably attributed to  
273 management practices (rather than gross variation in bioclimate or soils). Our analyses have rarely  
274 been attempted previously and have complex data requirements, so we could not uniformly adopt  
275 standard search procedures developed for systematic reviews on topics where many published  
276 studies have attempted to answer the same research question.

277 This process generated data on  $\geq 5$  contrasting production systems for 9 out of 20 possible sector-  
278 externality combinations (Supplementary Table 1): Chinese rice-GHG emissions (from multi-site  
279 experiments); Chinese rice-water use (multi-site experiments); UK wheat-GHG emissions (a multi-  
280 site experiment); UK wheat-N emissions (a single-site experiment); Brazilian beef-GHG emissions  
281 (both LCA data and process-based models); and UK dairy-GHG emissions, and N, P and soil losses  
282 (using process-based models). Water use in the wheat and most of the beef systems examined was  
283 very limited and so not explored further. We were unable to find sufficient paired yield and  
284 externality estimates for the 9 remaining sector-externality combinations.

285 The land and externality costs of each system were then expressed as total area used per unit  
286 production (i.e. 1/yield) and total amount of externality generated per unit production. All estimates  
287 included the area used and externalities generated in producing externally-derived inputs (such as  
288 feed or fertilisers). For analytical tractability, as in other recent studies<sup>1,24</sup> we treat impacts occurring  
289 at different times and places as being additive. Occasional gaps in estimates for a system were filled  
290 using standard values from IPCC or other sources, or information from study authors or comparable  
291 systems (details below). Where experiments or LCAs were conducted at multiple sites, we built  
292 Generalised Linear Mixed Models (GLMMs) in the package lme4<sup>44</sup> in R version 3.3.1<sup>45</sup> to identify  
293 effects of specific management practices on land and externality cost estimates adjusted for  
294 potentially confounding biophysical and methodological effects. To illustrate the effects of  
295 statistically significant management variables (those whose 95% confidence intervals did not overlap  
296 zero; shown in bold in Supplementary Table 2) we estimated land and externality costs at the  
297 observed minimum and maximum values (for continuous management variables) or with the  
298 reference category and the category that showed the maximum effect size (for categorical  
299 variables), while keeping other variables constant; we then linked these points as arrows on our  
300 externality cost//land cost plots (Fig. 2 and Supplementary Fig. 1, with arrows displaced horizontally  
301 and/or vertically for increased visibility). Where systems generated significant co-products (wheat  
302 and rapeseed from rotational rice, beef from dairy) we allocated land and externality costs to the  
303 focal product in proportion to its relative contribution to the gross monetary value of production per  
304 unit area of farmland (from focal and co-product combined)<sup>46</sup>.

305 **Rice and GHG emissions.** Systematic searching of Scopus for experimental studies that reported  
306 both yields and emissions of Chinese paddy rice systems identified 17 recently published studies<sup>47-63</sup>  
307 containing 140 paired yield-emissions estimates for different systems (after within-year replicates of  
308 a system were averaged). To limit confounding effects we analysed separately the data from

309 monoculture systems from southern provinces (2 rice crops per year; 5 studies, 60 estimates) and  
310 rotational systems from more northerly provinces (1 rice and 1 wheat or rape crop per year; 12  
311 studies, 80 estimates). The studies documented the effects of variation in the following practices:  
312 whether the land was tilled, the application rates of inorganic and organic N, and (for rotational  
313 systems only) the irrigation regime (continuous flooding vs episodic midseason drainage). There  
314 were insufficient data to examine the effects of seedling density, crop variety, organic practices,  
315 biochar application, use of groundcover to lower emissions, N fertiliser type, or K or P fertilisation.

316 Land cost estimates were expressed in ha-years/tonne rice grain (i.e. the inverse of annual  
317 production per hectare farmed). GHG costs were expressed in tonnes CO<sub>2</sub>eq/tonne rice grain, and  
318 included CH<sub>4</sub> and N<sub>2</sub>O emissions for growing seasons, CH<sub>4</sub> and N<sub>2</sub>O emissions for fallow seasons  
319 (where necessary using mean values from refs 47–49,64), and embodied emissions from N fertiliser  
320 production (Yara emissions database; F. Brendrup, pers. comm.). We were unable to include  
321 emissions from producing manure or K or P fertiliser, or from farm machinery. For rotational systems  
322 we adjusted the land and GHG costs of rice production downwards by multiplying them by the  
323 proportional contribution of rice to the gross monetary value of production per unit area of  
324 farmland from rice and co-product combined (using mean post-2000 prices from ref. 43).

325 We next built GLMMs predicting variation in our estimates of land cost and GHG cost, for the  
326 monoculture and rotational datasets in turn. Management practices assessed as predictors were  
327 tillage regime (binary), the application rates of organic N and of inorganic N, and irrigation regime  
328 (binary; rotational systems only). Study site was included as a random effect. For all systems we  
329 adjusted for biophysical and methodological differences across sites using the first two components  
330 from a Principal Component Analysis of site scores for 14 variables: annual precipitation,  
331 precipitation during the driest and wettest quarters, annual mean temperature, mean temperatures  
332 during the warmest and coldest quarters, maximum temperature during the warmest month, mean

333 monthly solar radiation, latitude, longitude, soil organic carbon content, plot size, replicates per  
334 estimate, and start year (with all climate data taken from refs 65,66). PCs 1 and 2 together explained  
335 82.3% and 76.2% of the variance in these variables for monoculture and rotational systems,  
336 respectively. Soil pH and (soil pH)<sup>2</sup> were also assessed as additional predictors. For the monoculture  
337 models tolerance values were all >0.4 (indicating an absence of multicollinearity) except for the pH  
338 terms (both <0.1), which we therefore removed. For the rotational models all tolerance values  
339 indicated an absence of multicollinearity, but (soil pH)<sup>2</sup> was removed because AICc values indicated  
340 model fit was no better than using soil pH alone. Final models (Supplementary Table 2) were then  
341 used to plot site-adjusted land and GHG costs (as points) and statistically significant management  
342 effects (as arrows) in Fig. 2a. We also tested the effect of allocating land and GHG costs in rotational  
343 systems based on the relative energy content of rice and co-products<sup>67</sup> (cf relative contribution to  
344 gross monetary value; Supplementary Fig. 1).

345 We adopted similar though simpler approaches for the next two sector-externality combinations,  
346 which again used data from multi-site experiments.

347 **Rice and water use.** From a systematic search on Scopus we retrieved 15 recent studies<sup>57,58,64,68–79</sup>  
348 meeting our criteria which gave us 123 paired estimates describing the effects of variation in  
349 inorganic N application rate and irrigation regime on land and water costs of Chinese paddy rice. We  
350 analysed monoculture and rotational systems together but considered water use solely for periods  
351 of rice production. Land cost was expressed in ha-years/tonne rice grain, and water cost in m<sup>3</sup>/tonne  
352 rice grain (excluding rainfall). We adjusted these estimates for site effects in GLMMs of variation in  
353 land and water costs using as predictors the application rate of inorganic N, and irrigation regime (a  
354 6-level factor: continuous flooding, continuous flooding with drainage, alternate wetting and drying,  
355 controlled irrigation, mulches or plastic films, and long periods of dry soil), while accounting for the  
356 effect of study site as a random effect. Tolerance values were all >0.7. Final models (Supplementary



357 Table 2), were then used to plot site-adjusted land and water costs (as points) and significant  
358 management effects (as arrows) in Fig. 2b. Almost all sources reported data on only one rice season  
359 per year, but one study<sup>68</sup> included separate yield and water-use estimates for early- and late-season  
360 rice, so to check the robustness of our findings we re-ran the analysis with the early-season data  
361 from this study removed (Supplementary Fig. 1).

362 **Wheat and GHG emissions.** Experimental data for this analysis came from the Agricultural  
363 Greenhouse Gas Inventory Research Platform<sup>80–83</sup>. This provided 96 paired measures of variation in  
364 yield and N<sub>2</sub>O emissions in response to changes in N fertiliser application rate and type; we  
365 expanded the emissions profile to include embodied emissions from N fertiliser production (from  
366 Yara emissions database; F. Brendrup, pers. comm.). We expressed land cost estimates in ha-  
367 years/tonne wheat (at 85% dry matter) and GHG cost estimates in tonnes CO<sub>2</sub>eq/tonne wheat.  
368 Experiments were run in 3 regions, so to adjust for site effects we next built GLMMs of variation in  
369 land and GHG costs fitting study region as a random effect and using the application rates of  
370 ammonium nitrate, urea and dicyandiamide (a nitrification inhibitor) as predictors. Tolerance values  
371 were all >0.7. Adjusted land and GHG costs from the final models (Supplementary Table 2) are  
372 plotted in Fig. 2c, with arrows showing the significant effects of management practices.

373 **Wheat and N losses.** We assessed this sector-externality combination using data from a single study  
374 – Rothamsted’s long-term Broadbalk wheat experiment, which investigates the effects of different  
375 inorganic N application rates on yields of winter wheat. During the 1990s changes in field drainage  
376 enabled the measurement (alongside yield) of plot-specific leaching losses of nitrate<sup>84</sup>. Mean land  
377 and N costs – expressed in ha-years/tonne wheat (at 85% dry matter) and kg N leached/tonne  
378 wheat, respectively – were averaged across the 8 seasons of available data (thus smoothing-out the  
379 substantial effects of interannual differences in rainfall), for each of 7 levels of application of N

380 (ranging from 0-288 kg N [as ammonium nitrate] /ha-y; details in Fig. 2 legend). The results are  
381 plotted in Fig. 2d.

382 **Beef and GHG emissions.** Two types of data were available for this sector-externality combination,  
383 enabling us to compare findings across assessment techniques. First we examined all published LCAs  
384 of Brazilian beef production<sup>85-92</sup>. Supplementing this with a bioclimatically comparable dataset from  
385 tropical Mexico (R. Olea-Perez, pers. comm.) yielded 33 paired yield-emissions estimates for  
386 contrasting production systems. These varied in whether or not they used improved pasture,  
387 supplementary feeding, or improved breeds (which if unreported we inferred from age at first  
388 calving, and mortality and conception rates). There were insufficient LCA data to examine the effects  
389 of feedlots, silvopasture, or rotational grazing. Land cost estimates were calculated in ha-  
390 years/tonne Carcass Weight [CW], incorporating land used to grow feed, and assuming a dressing  
391 percentage of 50%<sup>93</sup>. GHG costs were derived in tonnes CO<sub>2</sub>eq/tonne CW, including enteric CH<sub>4</sub>  
392 emissions, CH<sub>4</sub> and N<sub>2</sub>O emissions from manure, N<sub>2</sub>O emissions from managed pasture, emissions  
393 from supplementary feed production (where necessary using values from ref. 86), and embodied  
394 GHG emissions from N, P and K fertiliser production. There were too few data to include CO<sub>2</sub>  
395 emissions from lime application or farm machinery. Milk production was not a significant co-  
396 product. To control for site effects we then built GLMMs of variation in land and GHG costs using site  
397 as a random effect and use of improved pasture, supplementary feeding and improved breeds (each  
398 a binary factor) as predictors. Tolerance values were all >0.8. Adjusted land and GHG cost estimates  
399 from the final models (Supplementary Table 2) are plotted in Fig. 2e, with arrows describing the  
400 effects of significant management practices.

401 To complement this analysis we derived an equivalent GHG cost vs land cost plot (Fig. 2f) using a  
402 process-based model of beef production. RUMINANT<sup>29</sup> is an IPCC tier 3 digestion and metabolism  
403 model which uses stoichiometric equations to estimate production of meat, manure N and enteric

404 methane for any given pasture quality, supplementary feed quantity and type, cattle breed, and  
405 region. We used plausible combinations of these settings (Supplementary Table 3) and  
406 corresponding values (provided by MH) of feed and forage protein, digestibility and carbohydrate  
407 content that were representative of the Brazilian beef sector to derive yield and emissions estimates  
408 for 86 contrasting pasture systems. To extend beyond the scope of the LCA analyses we also  
409 modelled 50 silvopasture systems by boosting feed quality to simulate access to *Leucaena*, and 8  
410 feedlot-finishing systems by incorporating an 83-120 day feedlot phase when animals received high-  
411 quality mixed ration. For each system we included the whole herd, after determining the ratio of  
412 fattening:breeding animals using the DYNMOD demographic projection tool<sup>94</sup>, based on system-  
413 specific reproductive performance parameters and animal growth rates (which reflected pasture  
414 quality and management; Supplementary Table 3). Breeding animals were kept under the same  
415 conditions as fattening animals except that in pasture and silvopasture systems they were not given  
416 supplementary feed. Stocking rates were set to sustainable carrying capacity for pasture and  
417 silvopasture, and 201 animals/ha for feedlots (DB pers. obs.). Yields were again converted to land  
418 cost in ha-years/tonne CW, including the area of feedlots and of land required to grow feed (using  
419 feed composition and yield data from refs 43,85). RUMINANT emissions estimates were  
420 supplemented with estimates of manure CH<sub>4</sub>, CO<sub>2</sub> and N<sub>2</sub>O emissions from feed production, and N<sub>2</sub>O  
421 emissions from pasture fertilisation (from refs 32,85). Carbon sequestration by vegetation could not  
422 be included, which is likely to lead to a relative overestimate of GHG emissions from silvopasture<sup>95</sup>.  
423 All emissions were converted to CO<sub>2</sub>eq units (using conversion factors from refs 32,85 and feedlot  
424 manure distribution from ref. 96) and expressed in tonnes CO<sub>2</sub>eq/tonne CW.

425 **Dairy and four externalities.** The second set of process-based models we used enabled us to  
426 investigate how changes in GHG emissions, and N, P and soil losses varied with yield (and therefore  
427 land cost) across 5 dairy systems representative of UK farm practices (Supplementary Table 4; Figs.

428 2g-j). We modelled three conventional systems where animals had access to grazing for 270, 180  
429 and 0 days/year, and two organic systems with grazing access for 270 and 200 days/year. Model  
430 farms were assigned rainfall and soil characteristics based on observed frequency distributions of  
431 these parameters for real farms of each type, with structural and management data (e.g. ratios of  
432 livestock categories and ages, N and P excretion rates) based on the models of refs 31,97,98.  
433 Manure management of each system used representative variations of the “manure management  
434 continuum”<sup>99</sup> (Supplementary Table 4). Physical performance data (annual milk yield, concentrate  
435 feed input, replacement rate and stocking rate) were obtained from the AHDB Dairy database (M.  
436 Topliff pers. comm.) for conventional systems and from DEFRA<sup>100</sup> for organic systems.

437 Yields were converted to land cost in ha-years/tonne Energy-Corrected Milk (ECM), including the  
438 area of land required to grow feed (from refs 101,102, with yield penalties for organic production  
439 from ref. 103). Because 57% of global beef production originates from the dairy sector<sup>104</sup>, we then  
440 adjusted land costs downwards by multiplying them by the proportional contribution of milk to the  
441 gross monetary value of production per unit area of farmland from milk and beef combined (using  
442 milk and beef prices from the AHDB Dairy database (M. Topliff pers. comm.).

443 GHG cost estimates for each system comprised CH<sub>4</sub> emissions from enteric fermentation (based on  
444 ref. 31), CH<sub>4</sub> and N<sub>2</sub>O emissions from manure management (following guidelines in refs 32 and 105),  
445 emissions from N fertiliser applications to pasture (from refs 106,107), and emissions from feed  
446 production (from ref. 108). Emissions from farm machinery and buildings were not included. All GHG  
447 emissions were then summed and expressed as an aggregate GHG emissions cost in tonnes  
448 CO<sub>2</sub>eq/tonne ECM. Nitrate losses of each system were derived from the National Environment  
449 Agricultural Pollution–Nitrate (NEAP-N) model<sup>109,110</sup>, whilst estimates of P and soil losses were based  
450 on the Phosphorus and Sediment Yield CHAracterisation In Catchments (PSYCHIC) model<sup>111,98</sup>. These  
451 last three costs were expressed in kg/tonne ECM. As with land costs, all externality costs were then

452 downscaled by allocating a portion of them to the beef co-product of the systems, based on milk and  
453 beef prices. Finally, to test the sensitivity of our findings to this allocation rule, we also re-ran each  
454 analysis allocating costs to milk and beef using their relative protein content (from ref. 104) instead  
455 of relative contribution to gross monetary value (see Supplementary Fig. 1).

456 **GHG opportunity costs of land farmed.** Alongside the GHG emissions generated by agricultural  
457 activities themselves (analysed above), maintaining land under farming typically carries an additional  
458 GHG cost. Wherever the carbon content of farmed land is less than that of the natural habitat that  
459 could replace it if agriculture ceased, farming in effect imposes an opportunity cost of sequestration  
460 forgone<sup>112</sup>, whose magnitude increases with the area under production (and hence with the land  
461 cost of the system). We quantified this GHG cost using the forgone sequestration method, whereby  
462 retaining the current land use is assumed to prevent the sequestration in soils and biomass that  
463 would occur if the land was allowed to revert to climax vegetation (see details in Supplementary  
464 Table 5).

465 For each forgone transition, values for annual accrual of biomass ( $\leq 20$  years) were taken from Table  
466 4.9 of ref. 32, assuming that the climax vegetation type for UK wheat and dairy was temperate  
467 oceanic forest (Europe), for Chinese rice it was tropical moist deciduous forest (Asia, continental),  
468 and for Brazilian beef it was tropical moist deciduous forest (South America). These annual accrual  
469 rates were assumed to persist over 20 years. The carbon content of all biomass was assumed to be  
470 47% of dry matter (Table 4.3 of ref. 32).

471 Changes in soil carbon values were taken from the relevant mean percentage change in soil organic  
472 carbon values for each land conversion from the global meta-analysis of ref. 113. For UK wheat and

473 Chinese rice we used values for conversion of cropland to woodland. For UK dairy and Brazilian beef  
474 we used values for the conversion of grassland to woodland for the grazing land used by the  
475 livestock, and values for cropland to woodland for the land used to grow feed. Initial soil carbon  
476 values were taken from Table 2.3 of ref. 32. For UK wheat the soils were assumed to be “cold  
477 temperate, moist, high activity soils”, for Chinese rice they were assumed to be “tropical, wet, low  
478 activity soils”, for UK dairy the soils for grazing were assumed to be “cold temperate, moist, high  
479 activity soils” while the land used to grow imported feed was assumed to be “subtropical humid, LAC  
480 soils” (South America); for Brazilian beef the soils for both grazing and feed production were  
481 assumed to be “tropical, moist, low activity soils”. In each case the relevant percentage change in  
482 soil organic carbon was applied to the initial soil carbon stock to calculate a change, which, following  
483 IPCC guidelines<sup>32</sup>, we assumed to occur over 20 years.

484 Total annual forgone sequestration was then estimated by adding this annual change in soil organic  
485 carbon and the annual accrual of biomass carbon under reversion to climax vegetation. We assumed  
486 (as in ref. 34) that each 1ha reduction in land cost results in 1ha of recovering habitat. As above, our  
487 land cost estimates included any area needed to produce externally-derived inputs, and (for  
488 rotational rice and dairy) were adjusted downwards to account for the value of co-products. These  
489 GHG opportunity costs were then added to the direct GHG emissions estimates of each system; the  
490 summed values are then plotted against land cost in Fig. 3.

491 As a sensitivity test of our key assumptions we re-ran these analyses assuming that carbon recovery  
492 rates are halved, or that (because of rebound or similar effects<sup>38-40</sup>) half of the area potentially freed  
493 from farming is retained under agriculture. These two changes to our assumptions have numerically

494 identical effects, shown in Supplementary Fig. 2. Note that our recovery-based analyses of the GHG  
495 costs that farming imposes through land use are conservative, in that they are roughly 30-50% of the  
496 values obtained from calculating the GHG emissions from natural habitat clearance (annualised, for  
497 consistency with the recovery method, over the following 20 harvests; data not shown).

498 **Code availability.** The R codes used for the analyses are available from the corresponding author  
499 upon request.

500 **Data availability.** The data that support the findings of this study are available from the  
501 corresponding author upon request.

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806

807 **Figure Legends**

808 **Fig. 1 | Framework for exploring how different environmental costs compare across alternative**  
809 **production systems. a,** Hypothetical plot of externality cost vs land cost of different, potentially  
810 interchangeable production systems (blue circles) in a given farming sector. In this example the data  
811 suggest a trade-off between externality and land costs across different systems. **b,** This example  
812 reveals a more complex pattern, with additional systems (in green and red circles) that are low or  
813 high in both costs.

814

815 **Fig. 2 | Externality costs of alternative production systems against land cost for five externalities in**  
816 **four agricultural sectors.** All costs are expressed per tonne of production (so land cost, for instance,  
817 is in ha-years/tonne – i.e. the inverse of yield). Different externalities are indicated by background  
818 shading (grey = GHG emissions, blue = water use, pink = N emissions, purple = P emissions, buff = soil  
819 loss), and different sectors (Asian paddy rice, European wheat, Latin American beef, European dairy)  
820 are shown by icons. Points on plots derived from multi-site experiments (**a, b, c**) and LCAs (**e**) show  
821 values for systems adjusted for site and study effects via GLMMs of land cost and externality cost,  
822 while arrows show management practices with statistically-significant effects (whose 95%  
823 confidence intervals do not overlap zero in the GLMMs; Methods). Pale grey lines in **a, b, c** and **e**  
824 represent 95% confidence intervals of the predictions. In **d** (wheat and N emissions), progressively  
825 darker circles depict increasing nitrate application rate (0, 48, 96, 144, 192, 240 and 288 kg N/ha-  
826 year). In **f** (beef and GHG emissions, estimated by RUMINANT), different colours show different  
827 system types. In **g-j** (dairy and four externalities), circles and squares show results for conventional  
828 and organic systems, respectively (detailed in Supplementary Table 4). Spearman's rank correlation  
829 coefficients (p-values) are **a.** rice-rice: -0.51 (0.002), rice-cereal: -0.36 (0.06), **b.** 0.19 (0.26), **c.** -0.34  
830 (0.14), **d.** -0.21 (0.66), **e.** 0.95 (0.001), **f.** 0.83 (< 0.001), **g.** 0.90 (0.08), **h.** 0.70 (0.23), **i.** 1.00 (0.02) and

831 j. 1.00 (0.02). Note that these correlation coefficients do not necessarily reflect non-linear  
832 relationships (e.g., **d**) accurately.

833

834 **Fig. 3 | Overall GHG cost against land cost of alternative systems in each sector, including the GHG**  
835 **opportunity costs of land under farming.** Y-axis values are the sum of GHG emissions from farming  
836 activities (plotted in Figs. 2 a, c, e, g) and the forgone sequestration potential of land maintained  
837 under farming and thus unable to revert to natural vegetation (Methods). All costs are expressed per  
838 tonne of production. Notation as in Fig. 2. Spearman's rank correlation coefficients (p-values) are **a.**  
839 rice-rice: 0.40 (0.017), rice-cereal: 0.80 (< 0.001), **b.** 0.99 (< 0.001), **c.** 0.98 (< 0.001) and **d.** 0.80  
840 (0.13).